

Event	
*Name of Event	
*Produced by (Legal Entity)	
*Address	
*City	
*Country	
Zip / Postal Code	
*Phone	
Website	
Website	
Event URL	
Profile	
Profile *Sponsorship Value (AED)	
*Sponsorship Value (AED)	
*Sponsorship Value (AED) *Event start date	
*Sponsorship Value (AED) *Event start date *Event end date *At which time of the year will the	
*Sponsorship Value (AED) *Event start date *Event end date *At which time of the year will the event take place?	
*Sponsorship Value (AED) *Event start date *Event end date *At which time of the year will the event take place? *Event Genre	
*Sponsorship Value (AED) *Event start date *Event end date *At which time of the year will the event take place? *Event Genre *Sector	

*Is the event taking place in Dubai only (no other Emirate)?	
*Is this a recurring event?	
*Is this an existing event?	
*Event Duration	
*Please express event duration in days	
*Planning Lead-Time	
*Do you have Intellectual Property?	
Your Audience Please complete the sections below, and m Gender	ake sure that each section equals 100%.
Men	%
Women	%
Total	0 %
Age Group	
01-08	%
09-12	%
13-17	%
18-24	%
25-34	%
35-44	%
45-54	%
55-64	%
65+	%
Total	0 %
*Main Target Audience Demographics Please identify all that apply	AfricanAsianAustralianCIS / Russia

Emirati

SPONSORIUM - Proposal Request Form

16/02/2021

6/02/2021	SPONSORIUM - Proposal Request Form
	European
	Far East
	☐ GCC
	North American
	South American
	Other
*Consumer Audience	
*What is the total no. of anticipated	
international attendees?	
*What is the total no. of anticipated	
domestic attendees?	
*What key markets will visitors be	■ UAE
attending from?	Africa
	Asia
	Australia
	CIS/Russia
	Europe
	Far East
	□ GCC
	North America
	South America
	Not Applicable
Economic Impact	
Economic Impact	
*Please state the no. of days/nights part	cicipants will spend in the host destination?
If not applicable please insert zero (0)	
*What is the total expected average dail	y spend for international visitors (in AED)?
-	total daily spend will cover costs in transportation, are activities. If not applicable, please insert zero (0)
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	total daily spend will cover costs in transportation, re activities. If not applicable, please insert zero (0)

Marketing & PR

*Is the event able to offer exclusive content for the Dubai brand?
YesNo
*Key Influencers
 We have contracted influencers to promote Dubai as part of our event We have contracted celebrity endorsements as part of our event i.e. artists experience, desert experience Not Applicable
*Please highlight all opportunities where the Dubai Tourism logo will feature
 Digital Indoor signage Outdoor signage Print Radio Social Media
*PR
 We have a fully detailed PR plan that we can share We will have a press launch for this event Our press launch will include key influencers/celebrities We will require PR support from Dubai Tourism Other Not Applicable
*Will you carry Dubai Tourism collateral throughout your outlets?
YesNo
*Online Presence
 Our event has an established Facebook presence Our event has an established Instagram presence Our event has an established Twitter presence Our event has an established YouTube presence Our event has an established presence with other dedicated online communities, blogs and trends Other Not Applicable
*Video and Photo Rights
You will have the right to use our event's videos and pictures without any additional payment You will have the right to use our event's videos and pictures after purchase of additional rights

Not Applicable
*The following mobile and digital partnered content will be offered
Gallery - text, video, etc.
Mobile Assets - games, wallpapers & themes, mobile TV
Talent - images, video, app start-up message
Event Info - news, schedules, content, location content, routing, traffic, points of interest
Results and News Coverage - live footage, scores, statistics via ext, photos, live streaming video, etc.
Behind the Scenes - interviews, back-stories, gossip, trends, etc., delivered in multiple formats
Competitions, prizes and promotions
Community Content - formation of communities, passion groups, social networks, community interaction
Partner Domain Specific Content - sports/lifestyle/health/culture/fashion enhancement tools, data, apps, etc.
Other
Not Applicable
*Licensing
 We will provide licensing rights, at no cost, to produce co-branded Dubai Merchandise We will provide licensing rights, at an additional cost, to produce co-branded Dubai merchandise
We will be responsible for producing all merchandising
We will not allow any co-branding merchandising opportunities in our proposal
Other
Not Applicable
*Pass-through rights
We have a plan to involve your distribution channel in the proposal
You can yield certain rights to your sub-contractors
You can yield certain rights to your vendors
You can yield certain rights to your marketing partners
Other
Not Applicable
Ticketing & Partners
*Are ticketing partner(s) confirmed?
O Yes
○ No
*
*How many ticket categories are you offering?
Only 1 category of ticket is offered to all visitors

We offer visitors 2 - 3 ticket category options

We offer visitors 4 - 5 ticket category options
We offer visitors 6 - 7 ticket category options
We offer visitors more than 8 ticket category options
Not Applicable
*Our tickets will be bundled with other assets and activities
(select all that apply)
Hotel Stays/Discounts
Loyalty scheme/points
Our ticket bundles will include vouchers to unique catering facilities
Our ticket bundles include VIP hospitality experience
Our ticket bundles include VIP Parking
Our ticket bundles will include access to other tourist attractions
Our ticket bundles will include experiences bundled in tickets i.e. access to people of influence/celebrity
Other
Not Applicable
*Have you confirmed trade organisations/travel agents?
O Yes
© No
Media
Media *Will the event generate international media coverage for Dubai?
*Will the event generate international media coverage for Dubai?
*Will the event generate international media coverage for Dubai? O Yes No
*Will the event generate international media coverage for Dubai? O Yes No *What is the expected media coverage value locally (in AED)?
*Will the event generate international media coverage for Dubai? O Yes No
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*Will the event generate international media coverage for Dubai? Yes No No *What is the expected media coverage value locally (in AED)? If unsure, type 0 *What is the expected media coverage value internationally (in AED)?
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*Will the event generate international media coverage for Dubai? Yes No No *What is the expected media coverage value locally (in AED)? If unsure, type 0 *What is the expected media coverage value internationally (in AED)? If unsure, type 0 *Is the event's media coverage set to highlight positive features of Dubai? Yes
*Will the event generate international media coverage for Dubai? Yes No No *What is the expected media coverage value locally (in AED)? If unsure, type 0 *What is the expected media coverage value internationally (in AED)? If unsure, type 0 *Is the event's media coverage set to highlight positive features of Dubai? Yes No

 $^{^{\}star}$ Do you own the media rights to the event?

16/02/2021	SPONSORIUM - Proposal Request Form
TV Coverage	
*Will the event have a dedicated and confirme O Yes No	ed TV broadcast?
*Is there a dedicated international TV broadca	ist?
YesNo	
*Is there a dedicated local TV broadcast? O Yes No	
*Broadcast reporting We can provide a detailed broadcast plan We can provide a post-broadcast report of previous events Not Applicable	n for this event detailing territories and audience reach from
Data Collection	
*Audience Research	
 We will allow Dubai Tourism to undertake about their event experience without coll If not, we will offer those as paying option We will not allow any survey to be undert Not Applicable 	ns in our proposal
Operations	
*Are all operations staff a local hire? O Yes No	
*Are you eligible for a leisure event permit? O Yes	
No*Is the event covered with an adequate Event	Insurance?

YesNo

*Are you the event organiser?
YesNo
*Has the event organiser managed multiple large scale events for international clients?
YesNo
Financials
*Can you provide a profit and loss statement?
YesNo
*Outline the organisation(s) that will receive the event revenue/ profits
Projected revenue from (in AED):
If not applicable, type 0
*Merchandising
*Ticket Sales
*F&B Sales
*Broadcast TV
*Grants
*Private Sector
*Are you seeking any further value in kind support from Dubai Tourism?
(select all applicable)
Marketing Support
Advertising Support
Venue Support
Flight/Airline Support
Accommodation SupportMarket Intelligence Support
Manpower Support
Event Patronage Support
☐ Visa Support
Other Support
Not Applicable

* Are you receiving funding from any other Dubai Government entity?
(please select all applicable)
Department of Finance
□ DEWA
Dubai Economic Department
Dubai Roads and Transport Authority
Dubai Central Bank
Dubai Chamber
Dubai Courts
Dubai Culture
Dubai Health Authority
Dubai Muncipality
Dubai Police
Dubai Sports Council
KDHA
Mohammed Bin Rashid School of Government
Ministry of Agriculture and Fisheries
Ministry of Cabinet Affairs
Ministry of Communications
Ministry of Culture Youth and Development
Ministry of Defence
Ministry of Economy
Ministry of Education
Ministry of Electricity and Water
Ministry of Energy
Ministry of Environment and Water
Ministry of Finance
Ministry of Foreign Affairs
Ministry of Foreign Trade
Ministry of Health
Ministry of Higher Education and Scientific Research
Ministry of Information and Culture
Ministry of Interior
Ministry of Justice
Ministry of Labour
Ministry of Petroleum and Mineral Resources
Ministry of Planning
Ministry of Presidential Affairs
Ministry of Social Affairs Ministry of Rublic Works
Ministry of Public WorksThe Executive Council
Other
Not Applicable
Not Applicable

Organisation Profile

* Our organisation holds a UAE business lice	ense?
YesNo	
*How many years has your organisation or operating in the UAE?	the UAE company providing support been
 Less than 1 year 1 - 3 years 4 - 7 years 8 - 11 years More than 11 years Not Applicable 	
*Has your organisation previously received	financial aid from Dubai Tourism?
YesNo	
*Please select all applicable reports you have Tourism Detailed marketing plan Detailed media plan Post-event marketing report Post-event media report Other reports None at present time	ve available and are willing to share with Dubai
Contact Form	
*Salutation	
*First Name	
*Last Name	
*Job Title	
*Organisation	
*Address	
*City	

2021	SPONSORIUM - Proposal Request Form
Country	
Zip/Postal Code	
Zip/i Ostai Code	
[*] Email	
Confirm Email	
Phone	
Phone	
^k Mobile	
2	
Summary	
Please provide a brief summary of your pro	
i.e. a description of the event including it's object	ctives and the expected learning outcome)
k	
Attachments	
Attachments These attachments are mandatory for our	decision making process:
	decision making process:
These attachments are mandatory for our	decision making process:
These attachments are mandatory for our	decision making process:
These attachments are mandatory for our Event Proposal	decision making process:
These attachments are mandatory for our Event Proposal Media Plan	
These attachments are mandatory for our our out of the company of	pload all applicable:
These attachments are mandatory for our Event Proposal Media Plan Trade Licence of a UAE company Optional Documents - please select and u	pload all applicable:
These attachments are mandatory for our Exemples of the Event Proposal Media Plan Trade Licence of a UAE company Optional Documents - please select and u Bidding / RFP Guidelines (if applicable)	pload all applicable:
These attachments are mandatory for our Event Proposal Media Plan Trade Licence of a UAE company Optional Documents - please select and u Bidding / RFP Guidelines (if applicable) Event Budget	pload all applicable:
These attachments are mandatory for our Event Proposal Media Plan Trade Licence of a UAE company Optional Documents - please select and u Bidding / RFP Guidelines (if applicable) Event Budget Event Guidelines	pload all applicable:
These attachments are mandatory for our Exemples and Plan Trade Licence of a UAE company Optional Documents - please select and u Bidding / RFP Guidelines (if applicable) Event Budget Event Guidelines Marketing Plan	pload all applicable:
These attachments are mandatory for our Event Proposal Media Plan Trade Licence of a UAE company Optional Documents - please select and u Bidding / RFP Guidelines (if applicable) Event Budget Event Guidelines Marketing Plan Post-Event Report (if applicable)	pload all applicable:
These attachments are mandatory for our and a second secon	pload all applicable:
These attachments are mandatory for our and a second proposal and a second plan are mandatory. Description of a UAE company. Optional Documents - please select and use a bidding / RFP Guidelines (if applicable) are Event Budget are Event Guidelines and Marketing Plan are Post-Event Report (if applicable). Profit and Loss are None at present time.	pload all applicable:) documents. You can upload up to 8 documents for either images (JPEG, GIF or PNG), Microsoft Word,
These attachments are mandatory for our and a second proposal	pload all applicable:) documents. You can upload up to 8 documents for either images (JPEG, GIF or PNG), Microsoft Word, F, plain text, video or audio documents.
These attachments are mandatory for our and a second proposal	pload all applicable:) documents. You can upload up to 8 documents for either images (JPEG, GIF or PNG), Microsoft Word,

Review & Submit

Your summary is now ready. You may review or print it before submitting by clicking on the link above. To edit your document, please use the Previous button on this page. Please note that you will not be able to make any changes once you submit your request.

*Terms & Conditions	We confirm that all the information supplied is true
	We confirm our event is free from any political and religious conflict
	We confirm that we have an adequate event insurance
*Consent	By clicking here I confirm I have read Dubai Tourism's privacy policy and consent to sharing my information with Dubai Tourism
	Do not forget to click on the Submit button below.

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